

Kim Ngoc Lam

Forward-thinking Technical leader with expertise in scaling startups and product development

Personal Details

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Date of Birth: 15/01/1991
Nationality: Vietnamese
Github: <https://github.com/s123121>
Personal site: <https://kimlam.vercel.app>

Language Ability

Vietnamese: Mother tongue
English: Advanced (reading/writing/spoken)
TOEFL-ibt 104
Japanese: Advanced (reading/writing/spoken)
JLPT N2

Employment History

April 2022 - Now **Onmic** (Ho Chi Minh City Vietnam)

Title: CTO

getonmic.com

- Start and build the audio focus social media platform from 0 to 250,000 users in 2 years
- Built an automatic pipeline processing 10 shortened books monthly, increasing content production by 1000%
- Release an internal AI-powered video editing tool for creating viral short clips from long videos, extracting 100+ paying users (<https://snapcut.ai>) generating 20,000\$+ annually

July 2022 - Now **Fiahub** (Ho Chi Minh City Vietnam)

Title: Advisor, Head of Product

fiahub.com

- Led the development and launch of Fiahub PRO, a new product for advanced users, resulting in a 50,000USD increase in transaction volume within the first month
- Designed and implemented an inhouse P2P merchant system and became top P2P merchant on Binance with 300,000USD transaction volume each month
- Revamped & led the frontend team to release new website for the platform
- Reduced cloud infrastructure costs by 50%, saving the company \$24,000 annually.

Feb 2017 - April 2022 **Agecode** (Ho Chi Minh City Vietnam)

Title: CTO

agecode.co.jp

- Built and led a high-performing IT team from 1 to 10 members within 3 years, fostering a collaborative and innovative environment
- Released in house product <https://xpath.co> - a marketplace to connect travelers and tour guides
- Released in house product <https://likematchapp.com> - a matching app to connect people through shared friends and interest
- Built 7 products from idea to production ready for Japanese and Vietnamese clients (including planning / designing / coding / testing / releasing)

Jan 2016 - Feb 2017 **CA Advance** (Ho Chi Minh City Vietnam)

Title: Product owner, full-stack developer

www.ca-adv.vn

- Created and maintained the linkage between Japanese developers and Vietnamese developers
- Renovated CAMAP (Internal information management system of Cyberagent group)
- Improved Vietnamese side performance on CAMAP by 10% through strategic milestone planning, workload optimization, and proactive system improvements

Apr 2014 - Sep 2015 **Legend Applications Inc.** (Tokyo Japan)

Title: System Engineer

www.legendapl.com

- Feature planning, service evaluation, development, implementation and maintenance of clients' web system (Java Spring)
- Used OracleSQL and LaKeel BI (Business Intelligence Suite) to collect and analyze data, then built and integrated reports into client's web system based on the collected data
- Enhanced client's web system navigation and usability, resulting in a 5% increase in user engagement

Dec 2014 - Oct 2015 **Startup Weekend International Tokyo** (Tokyo Japan)

Title: Lead Organizer

startupweekend.org

- Planned and organized 2 Startup Weekend events in March 2015 and Sep 2015
- Managed and coordinated team to meet participants and budget requirements
- Created and updated event website according to events' detail

Personal Skills

Communication skills

- Good command in communication gained through various experience
- In-depth cross-cultural understanding gained through working experience with people from different background
- Fluent in English and Japanese

Organizational/ managerial skills

- Mentored and led multiple IT teams, fostering collaborative environments for innovation and delivery
- Hiring and growing technology team from scratch
- Familiar with software development processes including: waterfall, scrum, kanban
- Experience in multiple aspects of software development (from zero to production ready)
- Experience in event managing and coordination gained through volunteer experience

Technical skills

- Fullstack development experience: front-end/back-end/mobile/devops
- Languages: JavaScript (Expert), Python, Ruby, Java, HTML/CSS
- Frontend & Mobile: React, Vite, Next.js, TailwindCSS, React Native, Expo
- Backend: Node.js, Express, Hono, GraphQL
- DevOps: Docker, Pulumi, Kubernetes, EKS (AWS), GKE (GCP)
- Databases: Redis, PostgreSQL, MongoDB, SQS, Vector databases
- Other: Temporal (durable workflow), Meilisearch, Elastic search, ArgoCD, OpenAI Agents SDK

Education

Apr 2012 - Mar 2014 **Nagaoka University of Technology** (Nagaoka Japan)

Bachelor degree in Electrical, Electronic and Information

www.nagaokaut.ac.jp

- Electrical & Information Technology student, major in network simulation
- My thesis is about "QoS routing optimization framework for Scalable video streaming in Open-flow network"

Apr 2012 - Mar 2014 **Ho Chi Minh City University of Technology** (Ho Chi Minh City Vietnam)

Bachelor degree in Electrical Engineer

www.hcmut.edu.vn

- General knowledge to consolidate electrical & technology foundation (with intensity mathematics and computing)
- Gained scholarship to transfer to Nagaoka University of Technology

General Information

- Currently based in Ho Chi Minh City, Vietnam
- Interests: Programming, new technology, manga/anime, movies, soccer.